

RAFE B. EVANS  
Executive Vice President

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**EXPERIENCE:** Walker, Malloy & Company, Inc.  
157 Columbus Avenue, New York, NY 10023

**1987-Present** Retail Leasing  
Responsible for daily oversight of \$6 million retail rent roll

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- Identify and evaluate properties for acquisition
- Negotiate and enforce all lease issues for 82 stores: renewals, evictions, bankruptcies, assignments
- Market vacant space for additional 140 units as outside agent

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**1995-Present** Executive Vice President, Manage Commercial Brokerage Department,  
\$18 million commission billings since 1991

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- Develop customer leads for self and salespersons
- Maintain co-brokerage relationships with major New York retail brokers
- Represent local and national tenants in Manhattan site selection
- Create and maintain customized client tracking database for department
- Develop and maintain Walker, Malloy & Company, Inc. website
- Since 1990 have closed over 750 deals for gross rent roll of over \$600,000,000

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**EDUCATION:** Cornell University College of Arts and Science, Ithaca, NY  
B.A. English Literature

**SKILLS:** Literacy in multiple database, imaging, social media and spreadsheet formats

**ADDITIONAL INFORMATION:** Upper West Side resident since 1988  
Licensed Real Estate Broker, State of New York  
Member: Real Estate Board of New York, Stores Committee  
International Council of Shopping Centers  
Columbus Avenue Business Improvement District, Board Member

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